conferent person who has a strong sees of right and wrong, is adaptable and resilient, known himself, is discerning in judgment, thinks independently and ortic self-discreted senser who takes responsibility for his own learning, who questions, reflects and personers in the pursuit of desning. accentrated learners who takes responsibility for his own learning, who questions, reflects and personers and strong for secolarce, and, accentrate learners who is alse to work effectively in teams, execute initiative, take a container, stock at ethical, environmental and suit personers and the initiative developments in their variant constraints and a exonance, social, ethical, environmental and suit personers and the initiative developments in their variant constraints and a exonance, social, ethical, environmental and suit personers and execute the social environment of execution of the initiative dimensional and equips the subsets with an integrated approach magerial takes to indentify a social environment focial, molecutoria and environmental and equips the subsets with an integrated approach magerial takes to demonstrate effective learners are communication and information interace competencies that support the effectiveness of strainers. The MMA programme focial excitosion of the industry dimension lineary competencies that support the effectiveness of strainers, man analysis and equiption and quantitative resthood of reasoning man analysis of later the communication and information interace competencies that support the effectiveness of strainers. Mongement man analysis of later the company and effective of trainers. Mongement man analysis of later the company and effective of trainers. Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement Mongement		Programme Outcomes:
set-discretal examer who takes responsibility for his own lawning, who questions, reflects and persevers in the pursual of lawning: a adve contribution to all be to aver frequency lawning and takes an active orden in bettering the lawn of different functional informed, and takes an active orden in bettering the lawn of different functional orden in the second second seco		
n attive contributor who is able to work effectively in teams, services inflative, take calculated risks, is invocative and strives for incense, and its concorrect dire were rule in bettering the level of theires and theirs amount him. That be able to follow and contribute to the developments in their own field, within realistic constraints such as economic, social, ethical, environmental and such as the following and the experiments and their own field, within realistic constraints such as economic, social, ethical, environmental and such as economics, social, ethical, environmental and such as the following and the evolution of an evolution of a an evolution of an evolution o	confident person who has a stron	g sense of right and wrong, is adaptable and resilient, knows himself, is discerning in judgment, thinks independently and critically,
concerned citizer who is rooted to India, has a strong civic consciousnes, is informed, and takes an active role in bettering the lives of others around him. In the basis to follow and contribute to the developments in their worn field, within realistic constraints such as economic, social, ethical, environmental and such Programme Specific Outcomes: Marking and the stress section of the indiany domestically and globally. Marking and the stress section of the indiany domestically and globally. Marking and the stress section of the indiany domestically and globally. Marking and the stress section of the indiany domestically and globally. Marking and the stress section of the indiany domestically and globally. Marking and the stress section of the indiany domestically and global section. Marking and the stress section of the indiany domestical indiany domestically and equips the students with an integrated approach ampetits likelin is to understand andres and communication global. Marking and the stress section of the indiany domestical indiany domestica	self-directed learner who takes re	sponsibility for his own learning, who questions, reflects and perseveres in the pursuit of learning;
In the base to follow and contribute to the developments in their own field, within relative constraints such as economic, social, ethical, environmental and suct Programme Specific Outcomes: In the base to follow and contribute to the developments stock. Note, non-corporate exits and and suct as and the advector in theory and practice of different functional areas of management and equips the students with an integrated approach and management and equips the students with an integrated approach and the main sogiet by the downments steck. Note, non-corporate exits and with a subscription accompliab functional, organizationa advector is advected to advect and with a babe to andeoxinate, analyze and communicate global, recomming, legal, and ethical sepects of humans. Indexts with babe to composite development and control accompliable accompliable to the students with a babe to andeoxinate information threads complexicons in the topper the effectiveness of strategic planning. Interse with a babe to andeoxine to student and the strate information. Interse with a babe to andeoxine to advect a strate in the strate information. Interse with a babe to andeoxine to advect a strate information. Interse with a babe to andeoxine to advect a strate information. Interse with a babe to andeoxine to advect a strate information. PSOs of Marketing Management: Interse with a advect or agratication a strate information. Advect and outper to advect or interget to a strate strate. Advect and outper to advect or interget to advect or advect or advect or interget and operation interest in	n active contributor who is able to	work effectively in teams, exercises initiative, takes calculated risks, is innovative and strives for excellence; and,
Programme Specific Outcomes: Programme Specific Outcomes: MAR programme prepare a student for a career in diverse sactors of the industry domestically and globally. More and the student of a career in diverse sactor as well. tudents will be able to demostrate without and control of the outport of a student students with an integrated approach anageral latent is much sought by the Government Storo, NGO, non corporate sector as well. tudents will be able to demostrate without and control on all stores and the southers. Critical deficience, accomption functional, organization and analysis. The control on the gradient and card communication and information lifetaxy competencies that support the effectiveness of strategic planning, and maysis. The control on the gradient and card communication and information lifetaxy competencies that support the effectiveness of strategic planning, and maysis. The advance information using guardient and card communication and information lifetaxy competencies that support the effectiveness of strategic planning, and maysis. The advance information using guardient and quartificative methods of resonaing and maysis. The advance information using guardient advance organization. Apply invanieting of leadership concepts an an integrated to a producet or advance information. Apply invanieting of leadership concepts an an integrated to a producet or advance information. Apply invanieting of leadership concepts and information advance integration. Apply invanieting of eladership concepts and information advance is a producet or advance in advance integration. Apply invanieting of eladership concepts and information advance is produced to resolute a producet or advance in advance integration. Apply invanieting of eladership concepts and information advance is produced to resolute a strategic of the information advance integrate advance is produced to resolute a produpart of advance is produced to r	a concerned citizen who is rooted	o India, has a strong civic consciousness, is informed, and takes an active role in bettering the lives of others around him.
Hold programme prepares a truther for a career in diverse sectors of the industry domestically and globally. He Hold programme facilitate learning in theory and practice of different functional areas of management and equips the students with an integrated approach dangerial talent is much sought by the doesnorment facilitate student with an integrated approach dangerial talent is much sought by the doesnorment facilitate is development facilitate students with an integrated approach dangerial talent is much sought by the doesnorment facilitate is development facilitate is development three index competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and pression and defined on adjectives. POS of Marketing Management: POS of Marketing Management: POS of Marketing Management: POS of Marketing Management: POS of Financial Management: POS of Finan	hall be able to follow and contribu	te to the developments in their own field, within realistic constraints such as economic, social, ethical, environmental and sustaina
Hold programme prepares a truther for a career in diverse sectors of the industry domestically and globally. He Hold programme facilitate learning in theory and practice of different functional areas of management and equips the students with an integrated approach dangerial talent is much sought by the doesnorment facilitate student with an integrated approach dangerial talent is much sought by the doesnorment facilitate is development facilitate students with an integrated approach dangerial talent is much sought by the doesnorment facilitate is development facilitate is development three index competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and information iteracy competencies that support the effectiveness of strategic planning, unders will be able to demonstrate effective leaderships and pression and defined on adjectives. POS of Marketing Management: POS of Marketing Management: POS of Marketing Management: POS of Marketing Management: POS of Financial Management: POS of Finan		Drogramma Spacific Outcomas:
he MBA programme facilitate learning in theory and practice of different functional areas of management and explos the students with an integrated approach amparisati latent is much supplit by the operments description (SOL), non-corporate station at obstimes. The analysis of the market is the analysis of communicating global, economic, legal, and ethical aspects of business. The market is the able to demonstrate written and calciaboration shifts except to make support the effectiveness of strategic planning, tutents will develop comprehensive subtimes to subtimess ing of evaluating information using qualifative and quantitative methods of reasoning of analysis. The enalty programs under MBA: Antecting Management Imarcial Management Ima		
he MBA programme facilitate learning in theory and practice of different functional areas of management and explos the students with an integrated approach amparisati latent is much supplit by the operments description (SOL), non-corporate station at obstimes. The analysis of the market is the analysis of communicating global, economic, legal, and ethical aspects of business. The market is the able to demonstrate written and calciaboration shifts except to make support the effectiveness of strategic planning, tutents will develop comprehensive subtimes to subtimess ing of evaluating information using qualifative and quantitative methods of reasoning of analysis. The enalty programs under MBA: Antecting Management Imarcial Management Ima	he MBA programme prepares a st	udent for a career in diverse sectors of the industry domestically and globally
Anagerial talent is much soupht by the Government Setzor, NGOs, non-corporate sector as well. Underst will be able to demonstrate effective feadership and collaboration skills needed to make business critical decisions, accomplia functional, organizations underst will be able to demonstrate effective feadership and collaboration skills needed to make business critical decisions, accomplian functional, organizations released and the able to demonstrate effective feadership and collaboration skills needed to make business critical decisions, accompliant functional, organizations released and the able of demonstrate effective feadership and collaboration teracy competencies that support the effectiveness of strategic planning, underst will be able to demonstrate write and oral communication and information literacy competencies that support the effectiveness of strategic planning, released and the able of the company and the able of reasoning net analysis. PSOs of Marketing Management: Intradi Management Intradi Management effective feadership concepts in an integrated manner. Analyze on company and provide the adverse organization. Apply howoledge of feadership concepts in an integrated manner. Analyze on company and the adverse organization. PSOs of Financial Management: Concepts ap professional sales solution for a product or service to a prospective business buying customer using appropriate sales methodologies. PSOs of Financial Management: Concepts ap strategic rele of supply chain management the adverse organization and ethical consideration Greeter a business plan, including business feasibility assessment and financial analysis projections, for an innovative nerv business, product or service. Analyzes to strategic colle of supply chain management the active strategic planning. FSOs of Financial Management: Contact the conpany and the immediate the released and paretrational objective. PSOs of Human Resource Management: Contact and the conpany and the immediate the released and paretr	1 0 1 1	
udent will be able to understand, analyze and communicate global, economic, legal, and ethical aspects of busines. udents will be able to demonstrate written and oral communication and information Iterary competencies that support the effectiveness of strategic planning, tudents will develop comprehendes valuations to business problems by synthesing and evaluating information using qualitative and quantitative methods of reasoning analyzes. ne make programs under MBC. Asketing Management unann Resource Management unann Resource within a diverse organization. Apply knowledge of leadership concepts in an integrate moment. Apply knowledge of leadership concepts in an integrate moment. Apply knowledge of leadership concepts in an integrate moment. Apply knowledge of leadership concepts in an integrate moment. Apply knowledge of leadership concepts in an integrate moment. Apply knowledge of leadership concepts in an integrate targe inspective busines-buying customer using appropriate sales methodologies. Work in a manner consisterit with law and professional standards, and protocols at it relates to marketing, alkeriting, adverting,		
Udents will be able to demonstrate effective leadership and collaboration skills needed to make business critical decisions, according functional, organizations Udents will be able to demonstrate effective near of anomalication and information iterary competencies that support the effectiveness of strategic planning, utilents will develop comprehensive solutions to business problems by synthesizing en evaluating information using qualitative and quanitative methods of reasoning en evaluating information using qualitative and quanitative methods of reasoning en analysis. PSOs of Marketing Management Intranal Management Internation Issuel Y and Intranal Intrada Intranal Intranal Intranal Intranal Intranal Intranal Internation Issuel Y and Intranal Intrada Intranal Intranal Intrada Internation Issuel Y and Intranal Intrada Intranal Intranal Internation Internation Issuel Y and Intranal Intrada Intranal Internation Ister Intranal Internation Internation Issuel Y and Internation Internation Ister Internation Ister Internation Internation Ister Internation Internation Ister Internation Internation Ister Internation Internati		
tudents will develop comprehenses evaluations to buistees problems by synthesing ind analysis ind analysis ind analysis ind analysis ind analysis indexiting information using qualitative and quantitative methods of reasoning ind analysis indexiting information using qualitative and quantitative methods of reasoning ind analysis indexiting information using qualitative and quantitative methods of reasoning ind analysis indexiting information using qualitative and quantitative methods of reasoning indexiting information using qualitative and quantitative methods of reasoning indexiting Management intra- i		
tudents will develop comprehensive solutions to business problem by synthesing devaluating information using qualitative and quanitative methods of reasoning and analysis.		
and evaluating information using qualitative and quantitative methods of reasoning analysis. Arrivering Management Free major programs under MBA: Free major programs under MBA: Arrivering Management Free major programs under MBA: Free major programs under MBA: Arrivering Management Free major programs under MBA: Free major programs under MBA: Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional takes solution for a product or revice to a programe the business free major more revice to a program the matching a company's marketing, sales and operational objectives. Free abusiness free major more commend the program course of a crosses. Free abusiness for solution of the company and recomment the program course of actions. Evaluate the financial condition of the company and the impact of that on the raising capital. Approate security portfolia and investment program and evaluate the relationship among the returns for foreign and domestic investment program. Free abusing the development, implementation, and evaluate the development program. Free abusing the development, implementation, and evaluate the development program. Free and analysis. Free and analysis for information of the organization of the organization of employee recutiment, selection, and recentions and processes. Administer and evaluate enployee erientation, training, and development program. Free and analysis (Free Magor		
nd analysis. PSOS of Marketing Management PSOS of Marketing Management: PSOS of Plancial Management: PSOS of Marketing Marketing Management: PSOS of Human Resource Management: Parketing Management: PSOS of Human Resource Management: Parketing Management accounting the e		
PSOS of Marketing Management PSOS of Marketing Management: Appk knowledge of feadership concepts in an integrated manare. Appk knowledge of feadership concepts in an integrated manare. Appk knowledge of feadership concepts in an integrated manare. Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional ales solution for a product or service to a prospective busines-buying customer using appropriate sales methodologies. Work in a maner consistent with wear and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations Create a business plan, including business feasibility assessment and financial analysis projections, for an innovative new business, product or service. Navize the strategic role of supply chain management in achieving a company's marketing, sales and perstanial objectives. PSOS of Financial Management: Evaluate the capital structure of the company and the impact of that on the rating capital. Apps table the aprial structure of the company and the impact of that on the rating capital. Apps table exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign exchange risk and evaluate the relationship among the returns for foreign and domestic investment instruments. PSOS of Human Resource Management: Contribute to the development, implementation, and evaluation of employer recruitment, selection, and retention plans and processes. Administer and contribute to the development and communication in the organization's total compensation. Persent and evaluate the exchanges and processes related to the human resources function. Present and evaluate communication messages and processes rela	, ,	
darketing Management uman Resource Management minicial Management PSOs of Marketing Management: Manage people, processes and resources within a diverse organization. Apply knowledge of leadership concepts in an integrated manner. Apply knowledge of leadership concepts in an integrated manner. Analyze an organization's activities to develop/implement a marketing strategy. Develop a professes and resources within a diverse organization. Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional aids solution for a product or service to a prospective business-buying customer using appropriate sales methodologies. Work in a manner consistent with law and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations Create a busines plan, including business feasibility assessment and financial analysis projections. For an innovative new business, product or service. Analyze the strategic cold supply chain management in achiveng a company's marketing, sales and operational objectives. PSOs of Human common trade financial constitutions Evaluate the capital structure of the company and the impact of that on the raising capital. Apprise securities portfolios and investment proposal and evaluate the erationsip among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign exc Evaluate methods of payments for internation, training, and development program. Develop, implement, and evaluate the exchange risk and development program. Develop, implement, and evaluate the exchange risk and development program. Collaborate with others, in the development, implementation, risking, and development program. Collaborate with others, in the development, implementation, risking, and developm		
darketing Management uman Resource Management minicial Management PSOs of Marketing Management: Manage people, processes and resources within a diverse organization. Apply knowledge of leadership concepts in an integrated manner. Apply knowledge of leadership concepts in an integrated manner. Analyze an organization's activities to develop/implement a marketing strategy. Develop a professes and resources within a diverse organization. Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional aids solution for a product or service to a prospective business-buying customer using appropriate sales methodologies. Work in a manner consistent with law and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations Create a busines plan, including business feasibility assessment and financial analysis projections. For an innovative new business, product or service. Analyze the strategic cold supply chain management in achiveng a company's marketing, sales and operational objectives. PSOs of Human common trade financial constitutions Evaluate the capital structure of the company and the impact of that on the raising capital. Apprise securities portfolios and investment proposal and evaluate the erationsip among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign exc Evaluate methods of payments for internation, training, and development program. Develop, implement, and evaluate the exchange risk and development program. Develop, implement, and evaluate the exchange risk and development program. Collaborate with others, in the development, implementation, risking, and development program. Collaborate with others, in the development, implementation, risking, and developm	hree major programs under MPA	
mancal Management		
Uman Resource Management PSOs of Marketing Management: Manage people, processes and resources within a diverse organization. Apply knowledge of leadership concepts in an integrated manare. Apply knowledge of leadership concepts in an integrated manare. Analyte an organization's activities to develop/Implement a marketing storatery. Develop a professional sales solution for a product or service to a prospective business-buying customer using appropriate sales methodologies. Work in a manner consistent with law and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations. Create a business plan, including business feasibility assessment and financial analysis projections, for an innovative new business, product or service. Analyze the strategic role of supply chain management in achieving a company 's marketing, soles and operational objectives. PSOs of Financial Management: Evaluate the financial condition of the company and recommend the proper course of actions. Evaluate methods of payments for international trade and common trade financing methods. Apply indiment, and evaluate the exhange rate systems used by the various governments' intervention in the foreign exc Administer and contribute to the design and evaluation or fraining, and development programs. Contributes to the development, implementation, ratining, and development programs. Pacilitate and support effective employee and alobur relations in both non-union and union environme		
PSOs of Marketing Management: Solver and the second seco		
1 Marge people, processes and resources within a diverse organization. 2 Apply knowledge of leadership concepts in an integrated manner. 3 Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional sales solution for a product or service to a prospective business-buying customer using appropriate sales methodologies. Work in a manner consistent with haw and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations 0 Create a business plan, including business feasibility assessment and financial analysis projections, for an innovember network industries and proper course of actions. 1 Evaluate the financial condition of the company and tecommend the proper course of actions. 1 Evaluate the capital structure of the company and tecommend the proper course of actions. 1 Evaluate the capital structure of the company and the impact of that on the raising capital. 1 Appraise excurities portilois and investment proposal and evaluate the relationing methods. 1 Evaluate methods of payments for international trade and common trade financing methods. 1 Evaluate methods of support to develop method of employee recruitment, selection, and retention plans and processes. 1 Administer and support fine development, implementation, and evaluation of employee tradistratin reduction plan. <td>iuman nesource Management</td> <td></td>	iuman nesource Management	
1 Marge people, processes and resources within a diverse organization. 2 Apply knowledge of leadership concepts in an integrated manner. 3 Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional sales solution for a product or service to a prospective business-buying customer using appropriate sales methodologies. Work in a manner consistent with haw and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations 0 Create a business plan, including business feasibility assessment and financial analysis projections, for an innovember network industries and proper course of actions. 1 Evaluate the financial condition of the company and tecommend the proper course of actions. 1 Evaluate the capital structure of the company and tecommend the proper course of actions. 1 Evaluate the capital structure of the company and the impact of that on the raising capital. 1 Appraise excurities portilois and investment proposal and evaluate the relationing methods. 1 Evaluate methods of payments for international trade and common trade financing methods. 1 Evaluate methods of support to develop method of employee recruitment, selection, and retention plans and processes. 1 Administer and support fine development, implementation, and evaluation of employee tradistratin reduction plan. <td></td> <td>DSOc of Markoting Managements</td>		DSOc of Markoting Managements
Apply knowledge of feedership concepts in an integrated manner. Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional sales solution for a product or service to a prospective business-buying customer using appropriate sales methodologies. Work in a manner consistent with law and professional standards, and protocols as it relates to marketing, adversling, promotion and ethical considerations. Create a business plan, including business feasibility assessment and financial analysis projections, for an innovative new business, product or service. Analyze the strategic role of supply chain management in achieving a company's marketing, sales and operational objectives. Psolutate the financial condition of the company and the impact of that on the raising capital. Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excit Devolon, implement, and evaluate employee recruitment isselection, and relation plans and processes. Administer and contribute to the design and evaluation of employee recruitment, selection, and relation plan. Develop, implement, and evaluate employee origentation, raining, and development program. Develop implement, and evaluate employee normunication of the organizational sprontion plan. Collaborate with others, in the dev		
Analyze an organization's activities to develop/implement a marketing strategy. Develop a professional sales solution for a product or service to a prospective business-business using appropriate sales methodologies. Work in a maner consistent with law and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations: Create a business plan, including business feasibility assessment and financial analysis projections, for an innovative new business, product or service. Analyze the strategic role of supply chain management in achiving a company's marketing, asles and operational objectives. Evaluate the financial condition of the company and recommend the proper course of actions. Evaluate the capital structure of the company and the impact of that on the raising capital. Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl Evaluate methods of payments for international trade and common trade financing methods. PSOs of Human Resource Management : Contribute to the development, implementation, and evaluation of the organization's total compensation plan. Develop, implement, and evaluate on evaluation of the organization's total compensation plan. Collaborate with othexs, in the development, implementation, and evaluation of organi		
Develop a professional sales solution for a product or service to a prospective business-buying customer using appropriate sales methodologies. Work in a manner consistent with law and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations. Analyze the strategic role of supply chain management in achieving a company's marketing, asles and operational objectives. PSOs of Financial Management: Evaluate the financial condition of the company and the impact of that on the raising capital. Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl Contribute to the development, implementation of the performance management program. Develop, implement, and evaluation of employee retruitment, selection, and retention plans and processes. Administer and contribute to the development and communication of the performance management program. Develop, implement, and evaluate employee and labour relations in both non-union and union environments. Research and support the development and communication of the organization's total compensation plan. Collaborate with others, in the development strategies almed at pronoting organization. Present and analyze information needs and apply current and emerging information technologies to support the h		
Work in a manner consistent with law and professional standards, and protocols as it relates to marketing, advertising, promotion and ethical considerations: Create a business plan, including business feasibility assessment and financial analysis projections, for an innovative new business, product or service. Analyze the strategic role of supply chain management in achiving a company's marketing, asless and operational objectives. PSOs of Financial Management: Evaluate the financial condition of the company and the impact of that on the raising capital. Apprasie securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl Evaluate methods of payments for international trade and common trade financing methods. PSOS of Human Resource Management: Contribute to the development, implementation, and evaluation of employee recruitment, selection, and retention plans and processes. Administer and contribute to the design and evaluation of the organization's total compensation plan. Develop, implement, and evaluate on of the organization's total compensation plan. Collaborate with others, in the development, implementation, and revelopment programs. Research and support offective employee and paply current and emerging information techologies to support the human resources and processes and processes and processes and provides and processes. Or ductors, in the development, implementation, and reveluation's total compensation plan. Collaborate with others, in the development strategies almod at promoting organizational and health and safety policies and practices. Research and subport offective employee and apply current and		
Create a business plan, including business feasibility assessment and financial analysis projections, for an innovative new business, product or service. Analyze the strategic role of supply chain management in achieving a company's marketing, sales and operational objectives. PSOs of Financial Management: Evaluate the financial condition of the company and recommend the proper course of actions. Evaluate the capital structure of the company and the impact of that on the raising capital. Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl Contribute to the development, implementation, and evaluation of employee recruitment, selection, and retention plans and processes. Administer and contribute to the design and evaluation of the performance management program. Develop, implement, and evaluate on of the organization's total compensation plan. Research and support teffective employee and abour relations in both non-union and union environments. Research and support the development, implementation, and evaluation of organizational and health and safety policies and practices. Develop, implement, and evaluate organizational development programs. Present and communication messages and processes related to the human resources professional effectivenens. Present and comm		
Analyze the strategic role of supply chain management in achieving a company's marketing, sales and operational objectives. PSOs of Financial Management: Evaluate the financial condition of the company and the impact of that on the raising capital. Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl Evaluate methods of payments for international trade and common trade financing methods. PSOS of Human Resource Management: Contribute to the development, implementation, and evaluation of employee recruitment, selection, and retention plans and processes. Administer and contribute to the design and evaluation of the performance management program. Peelop, implement, and evaluate on of the performance management program. Research and support effective employee and labour relations in both non-union and union environments. Research and analyze information necksange apply current and evaluation of organizational and health and safety policies and practices. Present and evaluate communication messages and processes related to the human resources function. Develop, implement, and evaluate organizational development strategies aimed at promoting organizational. Ordiaborate with others, in the development and provide leadership to others in the achievement of ongoing competen	,	
PSOs of Financial Management: Evaluate the financial condition of the company and the impact of that on the raising capital. Evaluate the capital structure of the company and the impact of that on the raising capital. Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl Evaluate methods of payments for international trade and common trade financing methods. PSOS of Human Resource Management: Contribute to the development, implementation, and evaluation of employee recruitment, selection, and retention plans and processes. Administer and support effective employee orientation, training, and development programs. Facilitate and support effective employee and labour relations in both non-union and union environments. Research and support the development implementation, and evaluation of organizational and health and safety policies and practices. Research and analyze information messages and processes related to the human resources function. Develop, implement, and evaluate organizational development rategies almed at promoting from granization. O Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. Present and evaluate the human resources	· · ·	
Evaluate the financial condition of the company and recommend the proper course of actions. Evaluate the capital structure of the company and the impact of that on the raising capital. Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl. Evaluate methods of payments for international trade and common trade financing methods. PSOS of Human Resource Management: Contribute to the development, implementation, on the valuation of employee recruitment, selection, and retention plans and processes. Administer and contribute to the design and evaluation of the performance management program. Develop, implement, and evaluate employee orientation, training, and development programs. Account flective employee and labour relations in both non-union and union environments. Research and support the development, implementation, and evaluation of organizational and health and safety policies and practices. Present and evaluate communication development trategies aimed at promoting organizational effectiveness. Present and evaluate communication messages and processes related to the human resources function. Present and evaluate communication messages and processes related to the accounting, the valuate communicate the human resources profesional practice. Prese	Analyze the strategic role of s	upply chain management in achieving a company's marketing, sales and operational objectives.
Evaluate the capital structure of the company and the impact of that on the raising capital. Appraise securities portfolics and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign excl Evaluate methods of payments for international trade and common trade financing methods. PSOs of Human Resource Management: Contribute to the deginand evaluation of the performance management program. Develop, implement, and evaluate on of the performance management program. Develop, implement, and evaluate on of the performance management program. Research and support the development, implementation, training, and development programs. Research and support the development, implementation, and evaluation of organization's total compensation plan. Collaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. Develop, implement, and evaluate organizational development program. Develop, implement, and evaluate organizational development program. Collaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. Present and evaluate communication messages and processes related to the human resources function. Develop, implement, and evaluate organization's bu		PSOs of Financial Management:
Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention, and evaluate financing methods. PSOs of Human Resource Management: PSOs of Human Resource Management program. Develop, implement, and evaluate on proyece orientation, raining, and development programs. Present and support the development, maintermation, and evaluation of organizational and nealth and safety policies and practices. Research and analyze information needs and apply current and emerging information technologies to support the human resources function. Present and evaluate communication messages and processes related to the human resources function. Present and evaluate organizational development strategies almed at promoting organizational effectiveness. Present and evaluate organizational development strategies almed at promoting organizational effectiveness. Ordinater the human resources component of the organization's business plan.	 Evaluate the financial condition 	n of the company and recommend the proper course of actions.
Appraise securities portfolios and investment proposal and evaluate the relationship among the returns for foreign and domestic investment instruments. Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention in the foreign exclose systems used by the various governments and the governments' intervention, and evaluate financing methods. PSOs of Human Resource Management: PSOs of Human Resource Management program. Develop, implement, and evaluate on proyece orientation, raining, and development programs. Present and support the development, maintermation, and evaluation of organizational and nealth and safety policies and practices. Research and analyze information needs and apply current and emerging information technologies to support the human resources function. Present and evaluate communication messages and processes related to the human resources function. Present and evaluate organizational development strategies almed at promoting organizational effectiveness. Present and evaluate organizational development strategies almed at promoting organizational effectiveness. Ordinater the human resources component of the organization's business plan.	 Evaluate the capital structure 	of the company and the impact of that on the raising capital.
1) Assess foreign exchange risk and evaluate the exchange rate systems used by the various governments and the governments' intervention in the foreign exc 2) Evaluate methods of payments for international trade and common trade financing methods. 3) Develop, implement, and evaluate employee orientation, ratining, and development programs. 4) Facilitate and support effective employee and labour relations in both non-union and union environments. 5) Develop, implement, and evaluate employee orientation, and revelopment programs. 4) Facilitate and support the development and communication of the organization's total compensation plan. 5) Oclaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. 7) Research and analyze information needs and apply current and emerging information technologies to support the human resources function. 8) Develop, implement, and evaluate organizational development sing information technologies to support the human resources professional practices. 9) Present and evaluate component of the organization's business plan. 10) Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. 101 Accounting For Business Decisions To know various tools from accounting and cost accounting, cost accounting and management accounting. 102 Economic Analysis for Business Decisions To evelop analytical abilities to face the business situations. </td <td></td> <td></td>		
Evaluate methods of payments for international trade and common trade financing methods. PSOs of Human Resource Management: 1) Contribute to the development, implementation, and evaluation of the performance management program. 2) Administer and contribute to the design and evaluation of the performance management program. 3) Develop, implement, and evaluate employee orientation, training, and development programs. 4) Facilitate and support effective employee and labour relations in both non-union and union environments. 50 Research and support the development, implementation, and evaluation of organizational and health and safety policies and practices. 7) Research and analyze information needs and apply current and emerging information technologies to support the human resources function. 8) Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. 9) Present and evaluate communication messages and processes related to the human resources function. 10) Marge own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practices. 12) Conduct research, produce reports, and recommend changes in human resources practices. 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management ac		
PSOs of Human Resource Management: 1 Contribute to the development, implementation, and evaluation of employee recruitment, selection, and retention plans and processes. 2 Administer and contribute to the design and evaluation of the performance management program. 3 Develop, implement, and evaluate employee orientation, training, and development programs. 4 Facilitate and support effective employee and labour relations in both non-union and union environments. 5 Research and support the development, implementation, and evaluation of organizational and health and safety policies and practices. 7 Research and analyze information needs and apply current and emerging information technologies to support the human resources function. 8 Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. 9 Present and evaluate communication messages and processes related to the human resources function. 9 Develop, implement, and evaluate organizational development of the organization's business plan. 12 Conduct research, produce reports, and recommend changes in human resources practices. 9 Present and communicate the human resources component of the organization's business plan. 12 Conduct research, produce reports, and recommend changes in human resources practices. 101 Accounting For Business Deci		
1) Contribute to the development, implementation, and evaluation of the performance management program. 2) Administer and contribute to the design and evaluation of the performance management program. 3) Develop, implement, and evaluate employee orientation, training, and development programs. 4) Facilitate and support effective employee and labour relations in both non-union and union environments. 5) Research and support the development and communication of the organizational and health and safety policies and practices. 7) Research and analyze information needs and apply current and emerging information technologies to support the human resources function. 8) Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. 9) Present and evaluate communication messages and processes related to the human resources function of the organization. 10) Manage own professional development and recomponent of the organization's business plan. 12) Conduct research, produce reports, and recommend changes in human resources practices. 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 102 Economic Analysis for Business Decisions To develop analyticial abilities to face the business situations. 102 Economic Analysis for Business	· · ·	
Administer and contribute to the design and evaluation of the performance management program. Develop, implement, and evaluate employee orientation, training, and development programs. Facilitate and support effective employee and labour relations in both non-union and union environments. Research and support effective employee and labour relations in both non-union and union environments. Collaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. Research and analyze information needs and apply current and emerging information technologies to support the human resources function. Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. Present and evaluate communication messages and processes related to the human resources function. Develop, implement, provide leadership to others in the achievement of ongoing competence in human resources professional practices. Image own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. Image own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. Image own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. Image own professional development and provide leadership to others in the achievement of angoing competence.		
Develop, implement, and evaluate employee orientation, training, and development programs. Inscription Facilitate and support effective employee and labour relations in both non-union and union environments. Research and support the development and communication of the organization's total compensation plan. Sollaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. Research and analyze information needs and apply current and emerging information technologies to support the human resources function. Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. Present and evaluate communication messages and processes related to the human resources function of the organization. Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. If acilitate and communicate the human resources component of the organization's business plan. IO conduct research, produce reports, and recommend changes in human resources practices. Image own professional provide leadership to others in the achievement of ongoing competence in human resources professional practice. Image of the second course Title Course Objectives Image of the second course of the organization's business plan. To understand the basic concepts of financial accounting, cost accounting and management accounting. Image of the second course of the	, 1	
Pacilitate and support effective employee and labour relations in both non-union and union environments. Research and support the development and communication of the organization's total compensation plan. Collaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. Research and analyze information needs and apply current and emerging information technologies to support the human resources function. Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. Present and evaluate communication messages and processes related to the human resources function of the organization. Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. Facilitate and communicate the human resources component of the organization's business plan. Conduct research, produce reports, and recommend changes in human resources practices. University Recommended COSs Durse Cod Course Title Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 Accounting For Business Decisions To develop analyticial bilities to face the business situations. 102 Economic Analysis for Business Decisions To develop analyticial dilitities of management with time tested tools and techniques of manag	,	
i) Research and support the development and communication of the organization's total compensation plan. i) Collaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. ii) Research and analyze information needs and apply current and emerging information technologies to support the human resources function. ii) Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. iii) Present and evaluate communication messages and processes related to the human resources function of the organization. (ii) Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. (iii) Facilitate and communicate the human resources component of the organization's business plan. (iii) Facilitate and communicate the human resources component of the organization's business plan. (iii) Facilitate and communicate the human resources component of the organization's business plan. (iii) Facilitate and communicate the business to concepts of financial accounting, cost accounting and management accounting. (iii) Course Objectives 101 Accounting For Business To develop analytical abilities to face the business situations. 102 Economic Analysis for Business for Business Decis		
S) Collaborate with others, in the development, implementation, and evaluation of organizational and health and safety policies and practices. Research and analyze information needs and apply current and emerging information technologies to support the human resources function. Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. Present and evaluate communication messages and processes related to the human resources function of the organization. (0) Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. (1) Facilitate and communicate the human resources component of the organization's business plan. (2) Conduct research, produce reports, and recommend changes in human resources practices. (2) Conduct research, produce reports, and recommend changes in human resources practices. (3) Develop. (4) Accounting For Business Decisions (10) Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. (10) To know various tools from accounting and cost accounting this would facilitate the decision making. (10) To evelop analytical abilities to face the business situations. (102) Economic Analysis for Business Decisions To equip th		
Research and analyze information needs and apply current and emerging information technologies to support the human resources function. Develop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. Present and evaluate communication messages and processes related to the human resources function of the organization. (0) Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. (1) Facilitate and communicate the human resources component of the organization's business plan. (2) Conduct research, produce reports, and recommend changes in human resources practices. University Recommended COSs Durse Cod Course Title Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 102 Economic Analysis for Business Decisions To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective bu		
Bevelop, implement, and evaluate organizational development strategies aimed at promoting organizational effectiveness. Present and evaluate communication messages and processes related to the human resources function of the organization. O) Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. I) Facilitate and communicate the human resources component of the organization's business plan. 2) Conduct research, produce reports, and recommend changes in human resources practices. University Recommended COSs Durse Cod Course Title 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 102 To know various tools from accounting and cost accounting this would facilitate the decision making. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 102 To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		
Present and evaluate communication messages and processes related to the human resources function of the organization. O) Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practice. 1) Facilitate and communicate the human resources component of the organization's business plan. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Durse Cod Course Title Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 102 Economic Analysis for Business Decisions To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 102 Economic Analysis for Business Decisions To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		
0) Manage own professional development and provide leadership to others in the achievement of ongoing competence in human resources professional practic 1) Facilitate and communicate the human resources component of the organization's business plan. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Course Title Course Objectives Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 102 Economic Analysis for Business Decisions To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		
1) Facilitate and communicate the human resources component of the organization's business plan. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) Conduct research, produce reports, and recommend changes in human resources practices. 2) University Recommended COS 2) Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 Accounting For Business 102 Economic Analysis for Business for Business for Business Decisions 102 Economic Analysis for Business Decisions 103 Legal Aspects of Business		
12) Conduct research, produce reports, and recommend changes in human resources practices. University Recommended COs Durse Cod Course Title Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 To know various tools from accounting and cost accounting this would facilitate the decision making. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 102 To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. 103 Legal Aspects of Business		
University Recommended COs Durse Cod Course Title Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 To know various tools from accounting and cost accounting this would facilitate the decision making. To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 102 Economic Analysis for Business Decisions To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		
Durse Cod Course Title Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 To know various tools from accounting and cost accounting this would facilitate the decision making. To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. To develop economic way of thinking in dealing with practical business problems and challenges. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business	Conduct research, produce re	orts, and recommend changes in human resources practices.
Durse Cod Course Title Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 To know various tools from accounting and cost accounting this would facilitate the decision making. To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. To develop economic way of thinking in dealing with practical business problems and challenges. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		
Durse Cod Course Title Course Objectives 101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 To know various tools from accounting and cost accounting this would facilitate the decision making. To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. To develop economic way of thinking in dealing with practical business problems and challenges. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		University Recommended COs
101 Accounting For Business Decisions To understand the basic concepts of financial accounting, cost accounting and management accounting. 101 To know various tools from accounting and cost accounting this would facilitate the decision making. 102 To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions 102 Economic Analysis for Business Decisions 103 Legal Aspects of Business		
To understand the basic concepts of manicial accounting, cost accounting and management accounting. Decisions To know various tools from accounting and cost accounting this would facilitate the decision making. 102 To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions 102 To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 103 Legal Aspects of Business	Accounting For Business	
To develop analytical abilities to face the business situations. 102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 102 To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. 103 Legal Aspects of Business		To understand the basic concepts of financial accounting, cost accounting and management accounting.
102 Economic Analysis for Business Decisions To equip the students of management with time tested tools and techniques of managerial economics to enable them to appreciate its relevance in decision making. 103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		
102 Business Decisions appreciate its relevance in decision making. To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. To develop economic way of thinking in dealing with practical business problems and challenges. 103 Legal Aspects of Business		
To explore the economics of information and network industries and to equip students with an understanding of how economics affect the business strategy of companies in these industries. To develop economic way of thinking in dealing with practical business problems and challenges. 103 Legal Aspects of Business		
economics affect the business strategy of companies in these industries. To develop economic way of thinking in dealing with practical business problems and challenges. 103 Legal Aspects of Business	BUSINESS DECISIONS	
To develop economic way of thinking in dealing with practical business problems and challenges. 103 Legal Aspects of Business		
103 Legal Aspects of Business To acquaint students with general business law issues to help become more informed, sensitive and effective business		
103 Legal Aspects of Business		
		THE ALL AND ALL AND A REPORTED AND A

46.5		ability to manage businesses effectively.
104	Business Research Methods	To understand the concept and process of business research in business environment.
		To know the use of tools and techniques for exploratory, conclusive and causal research. To understand the concept of measurement in empirical systems.
		To use statistical techniques for analysis of research data.
105	Organizational Behaviour	To gain a solid understanding of human behavior in the workplace from an individual, group, and organizational perspect
		To obtain frameworks and tools to effectively analyze and approach various Organizational situations.
		To reflect upon your own beliefs, assumptions, and behaviors with respect to how individuals, groups, and organizations in order to expand your options of approaches and increase your own effectiveness.
106	Basics of Marketing	To introduce marketing as a business function and a philosophy
		To emphasize importance of understanding external environment in marketing decision making To expose students to a systematic frame work of marketing & implementations and to highlight need for different market
107	Management Fundamentals (MF)	approaches for services, goods, and for household consumers, organizationalbuyers. To explain the various concepts of management
	(IVIF)	To make the students understand the contemporary management practices
		To highlight professional challenges that managers face in various organization
	Business Communication Lab	To enable the students to appreciate the emerging ideas and practices in the field of management.
108	(BCL)	To acquaint the students with fundamentals of communication and help them to transform their communication abilities
		To help the students to acquire some of the necessary skills to handle day-to-day managerial responsibilities, such as - making speeches, controlling one-to-one communication, enriching group activities and processes, giving effective presentations, writing letters, memos, minutes, reports and advertising, and maintaining one's poise in private and in pu
		To build the students' confidence and to enhance competitiveness by projecting a positive image of themselves and of th future.
111	Business, Government & Society (BGS)	To provide insights to the students about the Business – Government relations
		To help students understand the Government's role in the regulatory domain.
113	Personality Development Lab (PDL)	To assist students in appreciating the social aspects of business. To develop an orientation towards business etiquettes and the proper etiquette practices for different business scenario
		To learn the etiquette requirements for meetings, entertaining, telephone, and Internet business interaction scenarios.
		To minimize nervousness while in social situations.
191 192	Human Rights 1 (HR-1) Cyber Security 1 (CS-I)	To Familiar with the Concepts of Human Rights To Familiar with the Concepts of Cyber Security
201	Marketing Management (MM)	To introduce the concept of Marketing Mix as a framework for Marketing Decision making.
		To emphasize the need, importance and process of Marketing Planning and Control.
202	Financial Management (FM)	To sensitize the students to the dynamic nature of Marketing Function. To understand various concepts related to financial management.
		To study in detail, various tools and techniques in the area of finance.
	Human Resource Management	To develop the analytical skills this would facilitate the decision making in Business situations.
203	(HRM)	To understand the role of HRM in an organization
		To learn to gain competitive advantage through people To learn to study and design HRM system
204	Decision Science (DS)	To understand role of quantitative techniques in managerial decision making.
		To understand process of decision problem formulation.
205	Operations & SCM (OSCM)	To understand applications of various quantitative techniques in managerial settings. To develop an understanding of the strategic importance of Operations & SCM and how it can provide a competitive
205	operations & Sew (OSEW)	advantage in the marketplace To understand the relationship between Operations & SCM and other business functions, such as Marketing, Finance,
		Accounting, and Human Resources.
		To develop knowledge of the issues related to designing and managing Operations & SCM and the techniques to do so.
206	Management Information System (MIS)	To develop conceptual understanding about latest developments in the field of Information Technology and the impact o I.T. in managing a business
		To learn to use Information Technology to gain competitive advantage in business To learn from, with a view to emulate, entrepreneurial ventures in e-Commerce and m-Commerce
208	Statistical Software Lab (SSL)	To give an overview of the capabilities of popular statistical software packages.
		To train students in handling data files and carry out basics statistical analysis. To give hands on experience about basic hypothesis testing using t tests, Chi Square tests and ANOVA.
210		To train students in using advanced tools such as regressions, MDS, Factor Analysis etc.
210	Life Skills Lab (LSL)	To encourage students to develop and use balanced self-determined Behavior. To help students in enhancing self, increasing life satisfaction and Improving relationships with others.
		To develop new ability to practice new problem solving skills in group and use these skills in personal life.
211	Geo Politics & World Economic System(GPWES)	To expose students to the relationship between political power and geographic space amidst world economic system.
		To help students understand various facets of international political economy & national system political economy.
	1	To develop abilities to appreciate the interrelationship between the trading system, international financial system and the

((BSP)	To understand Business as an integrated system
		To develop process thinking for developing procedures.
		To make students aware of various business functions & responsibilities.
	Human Rights-II (HR-II)	To Familiar with the Concepts of Human Rights
	Cyber Security-II (CS-II)	To Familiar with the Concepts of Cyber Security
301	Strategic Management-SM	To expose participants to various perspectives and concepts in the field of Strategic Management To help participants develop skills for applying these concepts to the solution of business problems
		To help students master the analytical tools of strategic management.
302 ^I	Enterprise Performance	To acquaint the students with a perspective of different facets of management of an enterprise
302 I	Management-EPM	
		To provide inputs with reference to the Investment Decisions along with the techniques for those decisions
		To inculcate the evaluation parameters of enterprise in terms of expenses, control systems and pricing To develop the knowledge of the concept of auditing and its applicability as performance management tool
	Start Up & New Venture	
303	Management-SNVM	To instill a spirit of entrepreneurship among the student participants.
		To provide an overview of the competences needed to become an entrepreneur
		To give insights into the Management of Small Family Business
304	Summer Internship Project	To offer the opportunity for the young students to acquire on job the skills, knowledge, attitudes, and perceptions along with the experience needed to constitute a professional identity.
		To provide means to immerse students in actual supervised professional experiences.
		To give an insight into the working of the real organizations.
		To gain deeper understanding in specific functional areas.
		To appreciate the linkages among different functions and departments.
		To develop perspective about business organizations in their totality. To help the students in exploring career opportunities in their areas of interest.
305 (Direct Taxation-DT	To understand the basic concepts in Income Tax Act, 1961.
		To Calculate Gross Total Income and Tax Liability of an Individual.
		To acquaint with online filling of various forms and Returns.
	Financial System of India ,	To enlighten the students with the Concepts & Practical dynamics of the Indian Financial System, Markets, Institution and
306	Markets and Services-FSIMS	Financial Services.
309 (Corporate Finance-CF	To acquaint students with advanced treatment of various concepts and tools and techniques used in Financial Management
		To highlight the importance of various decision making areas of financial management
311	Equity Research, Credit	To understand the importance of equity research.
	Analysis & Appraisal-ERCAA	· · · · · · · · · · · · · · · · · · ·
		To understand how excel can be leveraged for better analysis of a company.
		To give recommendation based on fundamental and technical analysis
312	Rural Financial Institutions-RFI	To understand various avenues of finance available for the development of rural area.
		To understand the role of financial institutions in rural India
315 I	Futures and Options-FO	To develop an understanding of financial derivatives and the institutional structure of the markets on which they are traded.
315	Futures and Options-FO	
315	Futures and Options-FO	To have an understanding of the analytical tools necessary to price such instruments.
	Labor& Social Security Laws-	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management.
315 F 305 I	•	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws
	Labor& Social Security Laws-	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws
305 I I	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting &	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws.
305 I I 306 I	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management -	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws
305 I I 306 I	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting &	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management.
305 I 306 I 310 I	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees.
305 I 306 I 310 I	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS
305 1 306 0 310 1 8	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals
305 1 1 306 0 310 1 8	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques
305 1 306 0 310 1 8	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals
305 1 306 0 310 1 8	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection-	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques
305 1 306 9 310 1 314 1 315 1	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis-	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods
305 1 306 9 310 9 314 1 315 1	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LJDA(HR)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To help students design Training Programmes
305 1 306 1 310 2 310 3 314 1 315 1 316 1	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LJDA(HR) Lab in Training-LT (HR)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To help students design Training Programmes To make students understand & design training methods
305 1 306 1 310 5 314 1 315 1 316 1	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LIDA(HR) Lab in Training-LT (HR) Contemporary Marketing	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To help students design Training Programmes To make students understand & design training methods To give the students an understanding of marketing research from both user's (management) and doer's (the researchers)
305 1 306 1 310 5 314 1 315 1 316 1	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LJDA(HR) Lab in Training-LT (HR)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To help students design Training Programmes To make students an understanding of marketing research from both user's (management) and doer's (the researchers) perspective.
305 1 306 1 310 5 314 1 315 1 316 1	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LIDA(HR) Lab in Training-LT (HR) Contemporary Marketing	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To help students design Training Programmes To make students understand & design training methods To give the students an understanding of marketing research from both user's (management) and doer's (the researchers)
305 1 306 1 310 5 314 1 315 1 316 1	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LIDA(HR) Lab in Training-LT (HR) Contemporary Marketing	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To help students understand & design training methods To make students understand & design training methods To give the students an understanding of marketing research from both user's (management) and doer's (the researchers) perspective. To design and produce, evaluate a research proposal & understand the quality of research studies.
305 1 306 9 310 8 314 1 315 1 316 1 305 9	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LIDA(HR) Lab in Training-LT (HR) Contemporary Marketing	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To all rundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To make students understand & design training methods To give the students an understand gof marketing research from both user's (management) and doer's (the researchers) perspective. To design and produce, evaluate a research proposal & understand the quality of research studies. To learn the basic skills to conduct professional marketing research.
305 1 306 9 310 8 314 1 315 1 316 1 305 9	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LJDA(HR) Lab in Training-LT (HR) Contemporary Marketing Research-CMR (MKT)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To make students an understand raining methods To give the students an understanding of marketing research from both user's (management) and doer's (the researchers) perspective. To design and produce, evaluate a research proposal & understand the quality of research studies. To learn the basic skills to conduct professional marketing research. To understand the applications of business research tools in Marketing decision making.
305 1 306 9 310 8 314 1 315 1 316 1 305 9	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LJDA(HR) Lab in Training-LT (HR) Contemporary Marketing Research-CMR (MKT)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws. To give students insight into the implementation of labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To give he students an understanding of marketing research from both user's (management) and doer's (the researchers) perspective. To design and produce, evaluate a research proposal & understand the quality of research studies. To learn the basic skills to conduct professional marketing research. To understand the applications of business research tools in Marketing decision making. To highlight the importance of understanding consumer behavior in Marketing.
305 1 306 1 310 2 310 2 314 1 315 1 316 1 305 0 306 0	Labor& Social Security Laws- LSSL (HR) Human Resource Accounting & Compensation Management - HRACM (HR) Human Resource Information System-HRIS (HR) Lab in Recruitment & Selection- LRS (HR) Lab in Job Design & Analysis- LJDA(HR) Lab in Training-LT (HR) Contemporary Marketing Research-CMR (MKT)	To have an understanding of the analytical tools necessary to price such instruments. To highlight the role of financial derivatives in the modern capital markets, in particular for risk management. To make the students understand rationale behind labour laws To equip students with important provisions of various labour laws To give students with important provisions of various labour laws. To orient the students with the concepts related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management. To facilitate learning related to human resource accounting & compensation management for employees. To learn fundamental principles of HRIS Developing specific HRIS skills competencies needed by professionals To give hands on experience to students on Recruitment advertisements, profiling techniques To acquaint students with different interviewing methods To give hands of experience to the students of designing jobs at various levels To make students understand training need analysis To help students design Training Programmes To make students an understanding of marketing research from both user's (management) and doer's (the researchers) perspective. To design and produce, evaluate a research proposal & understand the quality of research studies. To learn the basic skills to conduct professional marketing research. To understand the applications of business research tools in Marketing. To study the environmental and individual influences on consumers

		To highlight the role of appropriate business process and technology management capabilities in managing customer relationships.
		To help the students understand the organizational context of CRM.
315	Marketing of Financial Services 1	Familiarizing the students with the various financial services and products in the liberalized Indian economy.
	MFS (MKT)	To provide an in-depth perspective of the equity and bond markets.
		Equipping the students with the practices and processes in the Mutual Fund and Insurance Industry.
316	Tourism Marketing-TM (MKT)	To familiarize the students with the basics of tourism marketing.
		To teach the students about formulating marketing plans for tourism and other related hospitality organizations.
		To acquaint the students with alternative promotional approaches to tourism marketing.
317	Agricultural Marketing-AM (MKT)	The Agricultural sector, offers immense opportunities for the employment. This sector requires managerial talent for bot input and produce side. The course will prepare the students to be employable in agricultural marketing
		Understand the functions performed by agricultural marketing system
392	Cyber Security-III	Develop strategies to manage the marketing of agriculture organizations. To Familiar with the Concepts of Human Rights
394	Skill Development-I	To Familiar with the Concepts of Human rughts
401	Managing for Sustainability- MS	Apply general ethical principles to particular cases or practices in business.
		Think independently and rationally about contemporary moral problems.
		Recognize the complexity of problems in practical ethics.
		Demonstrate how general concepts of governance apply in a given situation or given circumstances.
402	Dissertation	To offer the opportunity for the young students to acquire on job the skills, knowledge, attitudes, and perceptions along the experience needed to constitute a professional identity.
		To provide means to immerse students in actual supervised professional experiences
		To gain deeper understanding in specific areas.
403	Indirect Taxation-IT	To understand the basic concepts related to GST
		To acquaint with the latest amendments made in connection with indirect taxation To update the procedural part of GST
404	International Finance-IF	To make students familiar with the operations in foreign exchange markets.
		To sensitize students with complexities of managing finance of multinational firm.
		To highlight the importance of the regulatory framework within which international financial transactions can take place
		with special reference to India.
405	Behavioral Finance-BF	To provide an alternative framework for understanding financial market behavior.
		To demonstrate how cognitive biases and heuristics influence investment behavior and determine asset prices.
		To highlight the basic theories and strategies that makes us aware of behavioral finance and investing.
410	Wealth & Portfolio Management-WPM	To understand the concept of Wealth Management.
		To understand the concept of Portfolio Management. To understand various tools and methods of evaluating the portfolio.
413	Financing Rural Development- FRD	To understand various tools and methods of evaluating the portonio.
		To know the schemes floated by the Government of India and its scope.
		To analyze the needs of rural businesses and its viability.
414	Principles of Insurance-PI	To understand the various operations involved in managing insurance.
403	Employment Relations-ER	To understand the pricing, financing and risk diversification strategies of insurance companies Give students insight into the IR scenario in India
	Employment Relations Eff	Make students understand important laws governing IR
		Create understanding about role of Govt., society and trade union in IR
404	Strategic Human Resource Management-SHRM	
404	Strategic Human Resource Management-SHRM	Create understanding about role of Govt., society and trade union in IR
404	-	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies
404 405	-	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process
	Management-SHRM Organizational Design and	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change
	Management-SHRM Organizational Design and	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating
	Management-SHRM Organizational Design and Development-ODD	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations
405	Management-SHRM Organizational Design and	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives
405 410 414	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR- ETHR	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR.
405	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR-	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR. Make the students understand concept and importance of competency mapping
405 410 414 416	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR- ETHR Competency Mapping-CM	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR. Make the students understand concept and importance of competency mapping Give insight into the process and models of competency mapping
405 410 414	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR- ETHR	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR. Make the students understand concept and importance of competency mapping Give insight into the process and models of competency mapping To emphasize the significance of services marketing in the global economy.
405 410 414 416	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR- ETHR Competency Mapping-CM	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR. Make the students understand concept and importance of competency mapping Give insight into the process and models of competency mapping
405 410 414 416	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR-ETHR Competency Mapping-CM Services Marketing-SM Sales and Distribution	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR. Make the students understand concept and importance of competency mapping Give insight into the process and models of competency mapping To emphasize the significance of services marketing in the global economy. To make the students understand the deeper aspects of successful services marketing.
405 410 414 416 403	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR- ETHR Competency Mapping-CM Services Marketing-SM	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR. Make the students understand concept and importance of competency mapping Give insight into the process and models of competency mapping To emphasize the significance of services marketing in the global economy. To make the students understand the deeper aspects of successful services marketing. To provide insights to the challenges and opportunities in services marketing. To provide foundations in components of sales and distribution management.
405 410 414 416 403	Management-SHRM Organizational Design and Development-ODD Lab in CSR-LCSR Emerging Trends in HR-ETHR Competency Mapping-CM Services Marketing-SM Sales and Distribution	Create understanding about role of Govt., society and trade union in IR To make students understand HR implications of organizational strategies Understand the various terms used to define strategy & its process Understand HR strategies in Indian & global perspective To develop an understanding of the nature, functioning and design of organization Be able to understand the theory and practice relating to the processes of organization development and change Develop insight and competence in diagnostic and intervention processes and skills for initiating and facilitating organizational processes and change in organizations To help students understand & design CSR initiatives To expose students to organizations to know emerging trends in HR. Make the students understand concept and importance of competency mapping Give insight into the process and models of competency mapping To emphasize the significance of services marketing in the global economy. To make the students understand the deeper aspects of successful services marketing. To provide insights to the challenges and opportunities in services marketing.

		To give a perspective of the Indian retailing scenario.
406	Rural Marketing-RMK	To understand rural aspects of marketing
		To learn nuances of rural markets to design effective strategies
		To enhance deeper understanding of rural consumer behavior
413	E-Marketing and Analytics- EMA	To contextualize marketing concepts in electronic marketing and marketing analytics context.
		To give insights into various aspects of E Marketing and analytics from the perspective of creating Customer Value.
415	Marketing of Financial Services – II-MFS	To equip young managers with the knowledge of retail banking, corporate banking and investment banking practices in India.
		To familiarize the students to the requisite regulatory compliances in Wealth Management industry.
		To make the student understand the Risk-Return principle and its practical use in marketing of financial services.
492	Cyber Security-CS-IV	To Familiar with the Concepts of Cyber Security
494	Skill Development-SD-II	To Familiar with the Concepts of Skill Development

	Institutional COs		
ourse Cod	Course Name	Course Objectives	
Semes	ter I		
101	Accounting for Business Decisions	1. To prepare, analyze, interpret the financial statements for business decision making.	
102	Economic Analysis for Business Decisions	 To understand the Business, impact of Micro and Macro Economic Environment on business decisions. 	
103	Legal Aspects of Business	1. To understand the Legal and Regulatory Framework for doing business in India.	
104	Business Research Methods	1. To understand the basic research methodology and apply the tools for interpretation of quantitative and qualitative data.	
105	Organizational Behavior	1. To understand the fundamentals of management and behavioral aspects of individual and groups in an organization.	
106	Basics of Marketing	 To understand how organizations identify customers and their wants/needs. To understand marketing is carried out by an organization to meet the requirements of domestic and international buyer both households and businesses, within the bounds of ethics and the legal environment. 	
107	Management Fundamentals	 Cover the basic concepts of management. Identify the key competencies needed to be an effective manager. Develop the students' ability to work in teams. 	
108	Business Communication Lab	1. To understand the importance of oral and written communication and its applications in Business.	
111	Business, Government & Society	 To understand key concepts in the business Government society iron triangle. Develop current public policy issue scenario and relate them to strategic management practices. To train students to use appropriate language for public speaking. 	
113	Personality Development Lab	 To encourage students to take appropriate language for public speaking. To encourage students to make writing habit. To make students understand how setting goals in life is important. To make students realize how group decision making is better than decisions made individually. To stress upon students, the importance of time management. 	
191	Human Rights 1	 To understand the core principles of human rights philosophy. To recognize the importance of various key human rights documents. To understand how different human rights are protected. To reflect on why human rights are considered important. 	
192	Cyber Security 1	 To gain a fundamental knowledge of what Cyber Security is and how it applies to your daily work. To gain an understanding of terms commonly used in Cyber Security such as "vulnerability". To know how vulnerabilities occur and how to limit your exposure to them. To gain a fundamental understanding of what an attack is, and how to identify and prevent them from occurring. To provide the fundamental skills and understanding needed to identify Cyber Security threats. 	
Semes	ter II		
201	Marketing Management	 Understand the marketing environment Marketing information system and customer relationship management 	
202	Financial Management	 To understand financial management in wealth maximization and explains the application of financial tools in determint the value of the firm. To understand the time value of money, measure the cost of capital, identify the best investment alternative and predict change in the value of firm with respect to dividend decisions 	
203	Human Resource Management	 To understand the functional area of Human Resource Management by providing insights in to the key aspects of HRM along with the recent developments in the field. To understand the important trends influencing human resource management, explain the nature of job analysis, techniques used in employment planning and forecasting, recruitment, selection, training, performance management and establishing pay rates. 	
204	Decision Science	 To Understand application of mathematical modeling and analysis to management problems. To understand more disciplined thinking process in the way you approach management situations. 	
205	Operations & SCM	 To understand the role of operations management in the operational and strategic levels of business and also gain insights about the interaction between the operations functions with various other functions in the service sector as well as t manufacturing firm. 	

206	System	2. To Understand various Information System solutions like ERP, CRM, Data warehouses and the issues in successful implementation of these technology solutions in any organization.
208	Statistical Software Lab	 To understand collection, analysis, interpretation, and presentation of data to answer questions about the social world. To understand data description, statistical inference, hypothesis testing, analysis of association and variance and
		introduction to regression analysis, and basic understanding of computer based statistical software.
210	Life Skills Lab	
211	Geo Politics & World	 To understand research energy and natural resources related conflict issues.
	Economic System	2. To develop the dynamics of contemporary cooperation and conflicts in global political economy.
212	Business Systems & Procedures	1. Communicate the importance of information systems in an organization, and the role they play in the various functional areas of a business.
		 Design a simple database using standardized techniques that supports key business processes. To understand the historical growth of the idea of human rights.
291	Human Rights-II	2. To demonstrate an awareness of the international context of human rights
292	Cyber Security-II	 Measure the performance of security systems within an enterprise-level information system. Troubleshoot, maintain and update an enterprise-level information security system.
Semes	ster III	I
		To enhance ability to do the job of a general manager responsible for strategic performance.
301	Strategic Management	 To identify weaknesses and threats facing firms we will study, but to appreciate the strengths of the firm and anticipat opportunities in the external environment.
	D D . (To understand performance management and different advantages of implementing well-designed performance
302	Enterprise Performance Management	management systems.
	management	To understand different approaches to performance measurement.
	Start Up & New Venture	 Identify and systematically evaluate opportunities to design new organizations that solve problems or make lives better
303	Management	and, therefore, are likely to attract customers.
	Ŭ	 Identify and synthesize sources of additional information, education, and advice for new organizations
		Develop an understanding of information assurance as practiced in computer operating systems, distributed system
392	Cyber Security-III	networks and representative applications.
		 Develop an understanding of security policies (such as authentication, integrity and confidentiality), as well as protoco to implement such policies in the form of message exchanges.
	1	To develop a structured and pragmatic solution to address the lack of relevant skills amongst the current and potential
		workforce of India.
201		To deliver a structured, sustainable and scalable framework to impart skills to the unemployed, underemployed, uncertified
394	Skill Development-I	and un-benchmarked workers.
		To dovetail into a larger national framework of human resource development to meet the dynamic needs of industry and th
		economy.
inance		
305	Direct Taxation	
306	Financial System of India, Markets and Services	 To understand the role of Financial Services in Business organizations and to give an insight into The strategic, regulatory, operating and managerial issues concerning select financial services.
309	Corporate Finance	 To Develop knowledge on various corporate financial concepts, tools and techniques and its applications to increase the value of the firm.
	Equity Research, Credit	
311	Analysis & Appraisal	
		 To understand various design and managerial aspects of rural financial institutions/programs.
312	Rural Financial Institutions	• To understand the need for and the critical elements of evolving effective and sustainable rural financial delivery
		mechanisms.
		 The course introduces the valuation of complex securities in a complete markets environment.
315	Futures and Options	 Develop a basic understanding of the principles of the valuation of basic as well as exotic options/derivatives and their
		for risk management.
luman Re	ecourse Management	
205		 Social security is a necessary phenomenon of a welfare state.
305	Labort Contractor	
	Labor& Social Security Laws	This course shall examine the various dimensions of labor security measures and explore the possibility whether or not
	Labor& Social Security Laws	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security.
		 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources
306	Labor& Social Security Laws Human Resource Accounting & Compensation Management	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial
	Human Resource Accounting &	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources
	Human Resource Accounting &	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices
	Human Resource Accounting & Compensation Management Human Resource Information	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success
306	Human Resource Accounting & Compensation Management	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field.
306	Human Resource Accounting & Compensation Management Human Resource Information	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system.
306 310	Human Resource Accounting & Compensation Management Human Resource Information	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business.
306 310 314	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or not labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS.
306 310	Human Resource Accounting & Compensation Management Human Resource Information System	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate.
306 310 314 315	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection Lab in Job Design & Analysis	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or not labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate. Recognize the most recent OSHA regulations affecting their laboratory environment.
306 310 314	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate. Recognize the most recent OSHA regulations affecting their laboratory environment. Know what basic personal protective equipment is available to them and when it should be used.
306 310 314 315 316	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection Lab in Job Design & Analysis Lab in Training	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or not labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate. Recognize the most recent OSHA regulations affecting their laboratory environment.
306 310 314 315	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection Lab in Job Design & Analysis Lab in Training	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or not labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate. Recognize the most recent OSHA regulations affecting their laboratory environment. Know what basic personal protective equipment is available to them and when it should be used. Understand the importance of good housekeeping in the laboratory.
306 310 314 315 316 farketin	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection Lab in Job Design & Analysis Lab in Training Ig Contemporary Marketing	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate a understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate. Recognize the most recent OSHA regulations affecting their laboratory environment. Know what basic personal protective equipment is available to them and when it should be used. Understand the importance of good housekeeping in the laboratory.
306 310 314 315 316	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection Lab in Job Design & Analysis Lab in Training	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate an understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate. Recognize the most recent OSHA regulations affecting their laboratory environment. Know what basic personal protective equipment is available to them and when it should be used. Understand the importance of good housekeeping in the laboratory.
306 310 314 315 316 farketin	Human Resource Accounting & Compensation Management Human Resource Information System Lab in Recruitment & Selection Lab in Job Design & Analysis Lab in Training Ig Contemporary Marketing	 This course shall examine the various dimensions of labor security measures and explore the possibility whether or no labor security be part of the comprehensive and integrated social security. To increase managerial awareness of the values of human resources To develop management principles by classifying the financial consequences of various practices and assist in the development of effective human resource management practices Demonstrate a thorough understanding of the strategic value of HRIS and how it contributes to organizational success Review and identify the leading HRIS software available in the field. Demonstrate a thorough understanding of the RFP process for selecting an HRIS system. Demonstrate a understanding of ROI for HRIS. Develop job specification and person specifications to fit current recruitment needs of the business. Examine selection method and their effectiveness in helping identifying the best candidate. Recognize the most recent OSHA regulations affecting their laboratory environment. Know what basic personal protective equipment is available to them and when it should be used. Understand the importance of good housekeeping in the laboratory.

306	Consumer Behavior	 applied in consumer behavior. To acquaint with the communication and consumer decision making. To create awareness about the application of consumer behavior in special types of markets.
312	Customer Relationship Management	 To analyze relationship theory and relationship economics from the point of view of the customer and the organization. To analyze an organization's relational strategies with stakeholder groups that affect how well it meets customer needs To evaluate CRM implementation strategies
315	Marketing of Financial Services	 Understand the differences between services and product marketing. Understand the market environment of financial services. Understand the challenges facing financial consumers in financial decision-making.
316	Tourism Marketing	 Describe and explain impacts of ethnocentrism, stereotypes, indigenization, globalization, cultural shock and cultural sensitivity. Describe how knowledge of various cultural dimensions such as power, individualism, and gender assist with understanding client needs and behaviors. Develop communication approaches that acknowledge culturally variable learning styles.
317	Agricultural Marketing	 The structure and functions performed by the marketing system Marketing principles and practices and their relevance in agricultural business The basic economic concepts applied to understand the market forces that affect prices and how they can be best employed for efficient and profitable operation in the market place. Current trends and issues in agricultural marketing.

Semes	ster IV	
401	Managing for Sustainability	 Identify and analyze, within the context of economic sustainability, issues within a corporation that relate to its natural environmental and social sustainability; To make a case to a range of stakeholders, including managers, boards, and owners for addressing specific corporate sustainability issues; and
492	Cyber Security-IV	 To develop appropriate policies and plans to address these issues. Explain the core information assurance (IA) principles. Identify the key components of cyber security network architecture. Apply cyber security architecture principles. Describe risk management processes and practices.
494	Skill Development-II	
inance		
403	Indirect Taxation	
404	International Finance	 The international finance including fore market, risks and various avenues. To recognize the various instruments traded in market, evaluate and manage foreign exchange risk exposure and analyze international investment avenues.
405	Behavioral Finance	 Understand and critically discuss the differences between a behavioral finance perspective and a traditional finance perspective Understand and critically discuss the cognitive biases and errors of judgment that affect financial decisions
410	Wealth & Portfolio Management	 To Understand theoretical foundation of modern portfolio theory, the major groups of investors and their investment objectives and constraints, and to master practical skills in investment management, forming capital market expectations and forecasting markets activity to justify major investment portfolio management strategy for equity and fixed-income instruments.
413	Financing Rural Development	 To have an in depth knowledge of the structure and content of rural development strategies. To explain the meaning of rural development and its strategies. To explain the processes involved in rural development plan, implementation and evaluation.
414	Principles of Insurance	 The knowledge of general principles and practices of insurance. To understand the theories, regulatory framework of insurance, types of insurance, and the major types of insurance products.
Iuman R	Recourse Management	
403	Employment Relations	 To understand Employee Relations against the backdrop of globalization and liberalization. To describe the transition of industrial relations to employee relations, and the shift from conflict resolution to collaborative partnerships between the employer and employees.
404	Strategic Human Resource Management	 Take a strategic approach to human resource management. Assess the global human resources environment in which your organization operates. Forecast the human resource needs of your organization or department.
405	Organizational Design and Development	 Define various terms relating to organizational development & change . Apply theories and current research concerning individuals, groups, and organizations to the process of change. Discuss the process of change as applied to organizational culture and human behavior.
410	Lab in CSR	 To understand the rationale behind the sustainability reporting exercise by corporate. To equip them with the standards, reporting formats and the practices of Indian firms.
414	Emerging Trends in HR	 Discover the global trends affecting human resources management, Describe the impact these trends are having on organizations and the management of human resources. Develop an appreciation of the changing role of human resources management in supporting organizational strategy
416	Competency Mapping	 To develop an understanding about Competency based HR practices. To equip the participant with the techniques of identifying and mapping competencies.
Iarketin	g	
403	Services Marketing	 Understand and explain the nature and scope of services marketing and present about this in a professional and engagi manner

404	Management	• To Understand the familiarization of concepts, approaches and the practical aspects of the key decision making variables in sales force and distribution channel management.
405	Retail Marketing	 Identify different retailing formats. Analyze consumer evaluations of retail offerings. Conduct an in-depth retailer analysis. Formulate retail marketing strategies. Apply retail management concepts and practices to real world situations
406	Rural Marketing	 To understand and appreciate the differences and similarities between urban and rural Indian markets. To understand and develop marketing strategies that are unique to rural India.
413	E-Marketing and Analytics	
415	Marketing of Financial Services – II	 To Understand the concepts of marketing and services. To Understand the concept of financial services To Understand outline the roles of marketing in the financial service industry. Compare service and customer orientation.